

May 3, 2021

Shannon Packaging Company
14375 Telephone Ave
Chino, CA 91710
909-591-8768



Dear Customers and Distributors:

I trust that this letter finds you, your family, and co-workers safe. Shannon Packaging continues to be an essential supplier for many medical, food, pharmaceutical, and military applications during this unique and challenging time. We are currently running 3 shifts/5 days a week and are adding additional pouching machines.

The flexible packaging industry continues to experience a price escalation in virtually all raw materials and cost centers. These raw material increases, coupled with increasing freight costs and in some cases tariffs, have forced us to pass on these increases.

In some segments of the packaging market, the sell price is directly tied to a specific consumer price index. Manufacturers of products such as boxes, tape, HDPE and LDPE bags, and stretch films can provide their customers with a specific price increase. Shannon packaging has a wide variety of film structures and print options which are not tied to a specific price index. As such, we cannot provide you with an across-the-board increase.

Please be advised that we encourage you and your team to reach out to Shannon Packaging prior to placing orders to obtain an updated/current price. Some product categories/individual projects have a slight increase while others can be significant.

In spite of this industry-wide change and volatile situation, Shannon continues to be in a solid position with our supply chain network. Your product requirements and lead times will continue to be top priorities to Shannon Packaging, as will our commitment to quality and superior service.

Shannon will continue to offer our customers the best value in the industry. If you have any questions, please contact us and together we will work through the challenges that you may face.

Regards,

Gary J. Bowan
VP Sales & Marketing