

DISCOVERY QUESTIONS

Try to build their bag in your head!

02.17.19

RFQ#: _____ Date: _____

Distributor: _____ Rep: _____

Customer: _____

Project: _____

EXISTING Project

1. Send Shannon 2 of each Bag Size & corresponding SKUs
2. Order quantity per SKU if PRINTED: _____
3. Size if Unprinted: _____
4. Are CHANGES required? NO or YES: Performance Material Spec Design Other
5. What is customer's lead time? _____
6. Does customer have a price target? _____

NEW Project - Application Engineering Required:

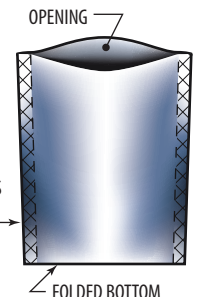
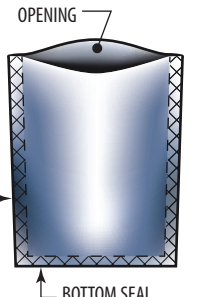
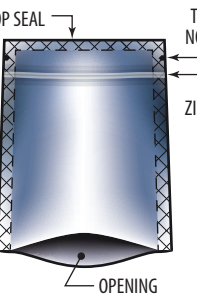
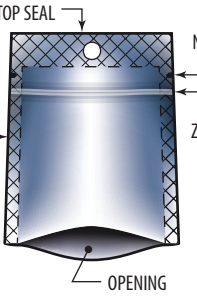
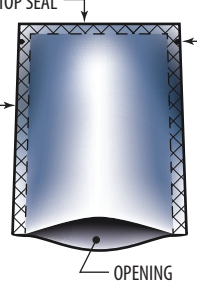
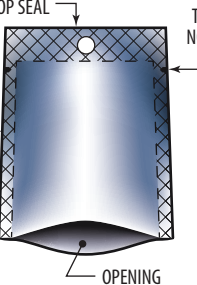
1. What specific product is being packaged?

2. Temperature of product when packaged (fill temp)? _____
3. How is finished good stored: Shelf Refrigerated Frozen
4. OD size (outside dimension) of pouch (Width x Height x Gusset)
W: _____ H: _____ G: _____
5. Desired Configuration (See figure A - I, below): _____
6. Features required:
Tear Notch: No Yes: Dimension _____
Zipper: No Yes: Dimension _____
Hang Hole: Sombrero or Round. Dimension: _____
7. Customer requested Film Spec and Thickness (If available):

8. What bags in the marketplace do you like?

9. What does the packaged product need protection from?

10. Does bag need CHILD RESISTANT Certification? Yes or No
11. Is the desired pouch Clear or Opaque or Vista?
Vista Style with 2 different material structures (ie Clear Front/ Foil Back)
Front: _____ Back: _____ Gusset: _____
12. What is the desired order quantity? _____
What is the yearly usage? _____
13. What is customer's lead time? _____
14. Does customer have a price target? _____

2-SEAL	3-SEAL
A 	B 
TAMPER EVIDENT	with/HANG HOLE
C 	D 
BOTTOM LOAD	with/HANG HOLE
E 	F 

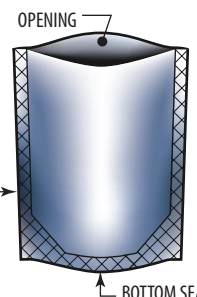
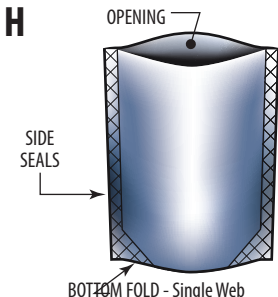
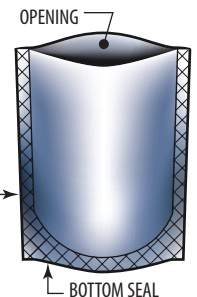
PRINTING Required - continue with New Project discovery:

15. How many different SKUs or Flavors per pouch size?

16. What is the order quantity per SKU?

17. Is the print on: One Side of the pouch or Both sides
18. How many colors are used in the design? _____
NOTE: White Ink and Varnish count as colors.
19. Do you know if these colors are:
 CMYK Process, Spot, Both or Unknown
19. Does the pouch have a Window? Yes or No?

HANG HOLE STYLES	K Round 	L OSHA 	TEAR NOTCH STYLES	M STANDARD: Rhombic 	N Custom Die: 

STAND-UP POUCH	K-Style Bottom Guest	W-Fold Bottom Guest	Doyan Style Gusset	MEASURING <i>Lay COMPLETELY Flat to Measure</i>
	G 	H 	I 	J 